- 5. The need to repent and forsake sin (Mark 1:15; Acts 2:38).
- 6. Invite Jesus into one's life (Revelation 3:20).

Help him pray by encouraging him to talk to Jesus like he would a friend, using his own words.

Counseling a Backslider:

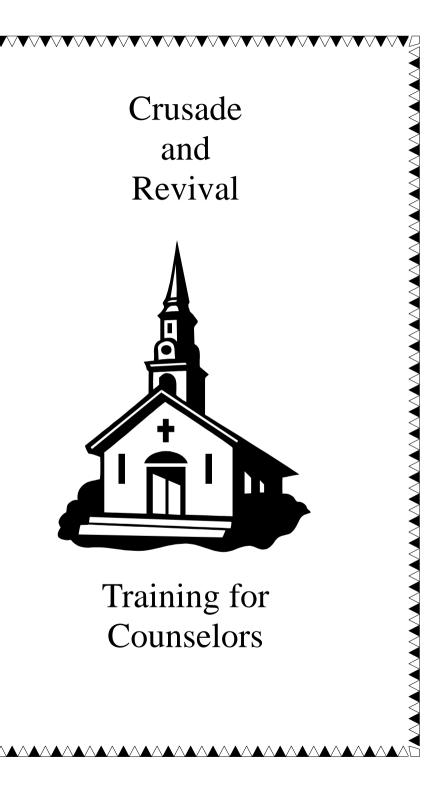
- 1. Let the inquirer confess and forsake his sins (Psalm 32:3-5; Psalm 51:3-12).
- 2. Assure him that Jesus is ready to forgive and restore him to fellowship if he is ready to confess and forsake sin (I John 1:8-9).
- 3. He might need to accept and forgive himself for a sin he committed in the past. (Proverbs 28:13; I John 1:8-10).
- 4. Let him know he can be victorious continually if he will allow the Lord to control his life (I John 2:12-14).

Counseling Those Who Lack Assurance:

- 1. Identify the cause of doubt and lack of assurance.
- 2. Encourage him to put his trust in the Lord and not on his feelings (I John 5:13).
- 3. Ask if there are any hidden sins which might have caused the lack of assurance. Let him confess.
- 4. Has the seeker obeyed Acts 2:38? The Holy Ghost does what for us?

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Introduction:

A counselor gives advice to exhort, admonish or instruct and recommend. A spiritual counselor leads others to Christ.

Everyone has problems sometime during their life. Most people come to crusades for various reasons. Therefore, those who come forward in the altar service come for different reasons. There are few (if any) human problems which Scripture does not give answers for.

The Counselor's Qualifications:

- 1. He must be born again (John 3:3,5,7; Acts 2:38).
- 2. He must be assured of his Salvation (I John 5:11-13).
- 3. He must be a spirit filled and a growing Christian (Acts 2:38; Romans 8:9; John 7:37-39).
- 4. He must have a heart and compassion for lost souls (Romans 1:14; Jude 22-23; 2 Corinthians 5:11).
- 5. He must trust God for everything in life (Proverbs 3:5-6).
- 6. He must be teachable (2 Timothy 2:15).

The Counselor's Preparation:

- 1. Be knowledgeable about the Scriptures and the applicable verses. Learn by heart such verses as Romans 3:23; 6:23; 2 Corinthians 5:17; I John 1:9; Acts 2:38; Acts 4:12. You will want to show the inquirer the verses from the Bible. The Holy Spirit speaks to them when they read or hear what the Bible says about their situation.
- 2. Dress modestly. Remember you are God's SALESMAN.
- 3. Be in a prayerful and gentle spirit, friendly, humble, persuasive but not overbearing.
- 4. Listen, listen and listen. Be ready to answer questions.
- 5. Don't suggest answers to the inquirer, if one needs help let the scriptures speak rather than you suggesting. Show the answer to the problem from the applicable Scripture.
- 6. The inquirer/converts will be confiding in you, do not betray their trust.

Meeting the Inquirer:

1. Introduce yourself first and let him do likewise.

- 2. As much as possible talk to one inquirer at a time.
- 3. Put the inquirer at ease, be enthusiastic and confident.
- 4. Ask simply: "Why did you come forward this evening?" "What decision are you making?" "Have you repented? Received the Holy Ghost?"
- 5. Don't get distracted, or argue. Concentrate on his spiritual need first (salvation).
- 6. Do not be alarmed at some confessions he may make. Be careful of negative non-verbal communications.
- 7. Encourage the convert to read the Bible and pray daily. Arrange a follow up meeting within 48 hours.
- 8. Fill out the contact card.
- 9. Encourage him to pray.

The Inquirer:

- 1. Basically, you will meet three types of inquirers:
 - a) The unbeliever
 - b) The backslider
 - c) The believer who lacks assurance.
- 2. Inquirers most often have two needs:
 - a) The real need (salvation/restoring to fellowship with Christ).
 - b) The felt need (the problem that might have brought him to the crusade).
- 3. Always seek the real need first, then deal with it personally or find some one to do it before you depart.
- 4. Be honest to the inquirer—if you don't know the answer to a question say so but find out for him. Do not give false answers.

Counseling an Unconverted:

If from the preliminary interview you see that the inquirer's real need is salvation, then explain Acts 2:38, the gospel plan of salvation.

Highlight these points:

- 1. All have sinned (Romans 3:23).
- 2. Consequences of sin (Romans 3:26).
- 3. Confess and believe on the Lord Jesus Christ (Romans 10:9-10).
- 4. The love of God (Romans 5:8).