

EVANGELISM

LESSON ONE

EVANGELISM AND FARMING

1. **What is the oldest recorded profession?**

Farming

2. **Why were Adam and Eve placed in the Garden of Eden?**

Adam and Eve were placed in the Garden of Eden (a farm) and were told, "work it and take care of it" (Genesis 2:15 NIV).

3. **Who is in charge of the harvest?**

The Lord alone is in charge of His harvest (I Corinthians 2:15 NIV).

4. **Comment on God's people being a people of the land.**

God's people have always been a farming people. They were people of the land. Canaan was their inheritance. The children of God were repeatedly told to "possess the land" (Deuteronomy 3:20).

5. **What percentage of Africa farm?**

Sixty percent of Africans farm

6. **What percentage of the world's labor force are farmers?**

Farmers make up forty-eight percent of the world's labor force.

7. **What does a harvest of souls tell us about the future of the church?**

With a harvest of souls the church will not only survive, but its future will be secured.

8. **Old Testament religious life revolved around four major feasts. What are they?**

1. The Feast of Unleavened Bread
2. The Feast of the Passover
3. The Feast of Pentecost
4. The Feast of Tabernacles

9. **What were these celebrations a shadow of?**

According to Dale Rumble in Behold the Harvest several of these celebrations were shadows of future Spiritual harvests to be enjoyed by the Church.

10. **What did the Feast of Pentecost represent?**

This feast pointed to the day that God would reap the harvest.

LESSON TWO

INTRODUCING THE FARMERS

1. **What are names of the six hard-working farmers that will assist us in our studies of evangelism?**

1. What?
 2. Why?
 3. When?
 4. Where?
 5. How?
 6. Who
2. **List ten things you have learned concerning farmers in this lesson.**
1. Always looks at seasons
 2. Values time
 3. Is patient
 4. Looks for the best, fertile land
 5. Knows the value of his crops
 6. Practices pruning, and watering
 7. Realizes it takes time to prepare the land
 8. Is not lazy
 9. Protects the plants from weeds, heat, insects, and animals
 10. Inspects the crops to determine growth and progress
3. **How do farmers get the most abundant Crops?**
- Farmers know that to reap an abundant crop they must sow their best.
4. **What did one African leader say on his last night in Presidency?**
- "Tonight I go to bed a president and will wake up in the morning a farmer".

LESSON THREE

BETWEEN SOWING AND REAPING

1. **What is the "law of the harvest?"**

God promised that what we sow, we shall reap.

2. **What do you think Robert L. Stevenson meant by, "Don't judge the day by the harvest you reap but by the seeds you plant?"**

Our job is to sow the seed, despite the prevailing circumstances around us, and to leave the results up to God.

3. **What did Kwame Nkrumah say as quoted in this lesson?**

"I have sown the seed and indeed it will germinate."

4. **Write out Galatians 6:7. Learn this lesson by memory.**

"Be not deceived; God is not mocked: for whatsoever a man Soweth, that shall he also reap" (Galatians 6:7).

5. **What is needed in order to reap a harvest?**

 1. Seed (the Word of God)
 2. Soil (the Unreached), and
 3. Sower (the evangelist or witness).

6. **What are the various seasons of farming?**

Preparing the soil
Planting the seed
Cultivating (Watering)
Nurturing (Pull the weeds)
Harvest
Process begins again.

7. **When someone comes to God in this usually a result of one person planting the seed of God's Word? Explain.**

Yes! There cannot be reaping until sowing takes place. Someone must sow before another can reap.

8. **Who has the hardest job, the sower or the reaper? Explain.**

The sower has the harder job

9. **What does the law of the harvest teach us?**

You reap later than you plant.
If you do not plant, you will not reap.
You reap in proportion to what you have planted. (Read 2 Corinthians 7:6-8).

10. **How many kernels of corn can be produced from one kernel?**

2,800 more kernels are produced

11. **When is it harvest time for the church?**

It is always harvest time for the church. The world is a field, ready to be harvested (John 4:35).

LESSON FOUR

THE LOST HARVEST

1. **What is the harvest season?**

The season of harvest is that short period of time for gathering the ripened grain.

2. **Kenneth Haney claims that only those that are present and prepared will reap the harvest.**

3. **What two situations are mentioned in Matthew 9:38?**

The harvest is great, and the workers are few.

4. **Why did Jesus ask us to pray for laborers and not the harvest itself?**

Prayer awakens us to the need of reaching the harvest. It has a way of shaping us so that He can use us.

5. **What did John see in Revelation 5:9?**

John saw a people of every tribe (Revelation 5:9).

6. **What is a harvester?**

A harvester is merely someone who recognizes that the fields are white unto harvest.

LESSON FIVE

WHAT IS EVANGLISM?

1. **Provide ten phrases and corresponding scriptural references that give us an idea of what is mean by evangelism.**
 1. Sowing (planting) the seed (Psalm 126:6).
 2. Fishing for men (Matthew 4:19).
 3. Rescuing men (Jude 22-23).
 4. Sharing the good news (Luke 2:10).
 5. Winning souls into the Kingdom of God (Proverbs 11:30).
 6. Going (Mark 16:15).
 7. Witnessing (Acts 1:8).
 8. Speaking the truth in love (Ephesians 4:15).
 9. Guiding others to salvation (Acts 8:29-30).
 10. Salting the earth (Matthew 5:13).
2. **Give five reasons why we should obey the great Commission?**
 1. It helps us to establish life-long relationship with others.
 2. It builds up church attendance and assures the future of the church.
 3. It causes rejoicing in heaven.
 4. It reminds us that we too were once sinners.
 5. It keeps us on fire for God.
3. **Define evangelism.**

Evangelism is God's work done through people. It is reaching out to others who do not know the Lord Jesus Christ.

LESSON SIX

WHO TO EVANGELIZE?

1. **What are four areas of outreach mentioned in this lesson?**
 1. Inside the church
 2. Friends
 3. Community
 4. World
2. **What is the population of the world?**

Statistics show (October 1999) the world population has passed the six billion mark.
3. **How many people still do not have the Bible in their language?**

Wickliffe Bible Translators report that over 440 million people still do not have the Bible in their language.
4. **How many people are added to the world's population every twelve years?**

Every twelve years one billion more people are added.

5. **According to McQuilken, what are some of the reasons people do not respond to the need to reach the unreached?**
 1. Heart Trouble
 2. Eye Trouble
 3. Head Trouble
 4. Knee Trouble
 5. Ear Trouble
6. **What is a Sinner?**
Someone that does the works of the flesh (Galatians 5:19)
7. **What is Sin?**
Sin is transgression (I John 3:4). All unrighteousness is sin (I John 5:17).
8. **Which chapter of the book of Luke is referred to as the "Lost Chapter?"**
Luke 15
9. **What are the three types of Unbelievers mentioned in this lesson?**
 1. Those that willfully reject truth
 2. Those that put off accepting truth, the neglectors.
 3. Those that have never heard.
10. **Give two examples from Acts of people who were seeking for and received further truth.**
 1. Cornelius (Acts 10)
 2. Apollos (Acts 18)

LESSON SEVEN

WHO EVANGELIZES?

1. **What are five scriptural pictures of a personal evangelist? Provide a scripture for each.**
 1. Witness (Acts 1:8; 22:15).
 2. Newspaper (2 Corinthians 3:2-3).
 3. Publisher (Psalm 68:11; Mark 13:10; Acts 13:49).
 4. Fisherman (Matthew 4:19).
 5. Farmer (Matthew 13:1-43).
2. **What was Jesus' target audience (according to Douglas Shaw)?**
 1. The despised (Matthew 9:9-13).
 2. The depraved (Luke 19:1-10).
 3. The deprived (Luke 4:18).
3. **What is the twofold work of an evangelist in the Church?**
 1. Evangelizing the lost
 2. Equipping people to share their faith.
4. **What are ten qualifications of Spiritual farmers?**

1. Passion for the lost
2. Disciplined
3. Prepared
4. Work
5. Faith
6. Burden
7. Love people
8. Caring
9. Vision
10. Patience

5. **Why should we mobilize youth for the work of world evangelism?**

The youth of our churches are untapped labor forces and resources. Our young people have tremendous strength, abilities, and powerful testimonies. Their energies should be mobilized for the task of world evangelism.

LESSON EIGHT

THE EVANGELISTIC CHURCH

1. **What one thing does all growing churches have in common?**

They maintain a primary vision of reaching the lost.

2. **What is lack of evangelism a sure sign of?**

A dying church

3. **What is the difference between "ingrowths" and "outgrowth?"**

"Ingrowths" - This means the church looks only inward to itself.

"Outgrowth" - Here attention is focused on the unchurched (outward to the community), instead of the church (inward to the believers).

4. **Provide five common characteristics of evangelistic churches.**

1. The weekend services were central to winning souls.
2. The intentional ministry focus of the church is constantly directed to outreach.
3. The church uses a wide variety of events or programs to reach out to people.
4. Evangelist churches study what other churches are doing and adopt and adapt their methods liberally.
5. Evangelistic churches rely on people to evangelize and invest a large portion of their budgets in evangelism.

5. **List ten ways we can assist in building an evangelistic church.**

1. Strive to become known as a center for evangelism.
2. The pastor must set the example.
3. Every service should be evangelistic.
4. Make evangelism important in the church.
5. Hold periodic classes that teach evangelism.
6. Have periodic revivals where people being witnessed to can be harvested.
7. Stress evangelism in each service.

8. Stay focused on evangelism.
9. Use the method that is working and only as long as it works.
10. Teach new converts to bring their lost friends.

6. **What are three preconditions for growth in the local church?**

1. The pastor must want the church to grow and be willing to pay the price.
2. The people must want the church to grow and be willing to pay the price.
3. The church must agree that the goal of evangelism is to make disciples.

7. **G. Randy Adams suggests that there are two things that can hinder the growth of the church. What are they?**

1. A church that remains stationary.
2. A church that remains silent.

8. **Ralph Neighbor found that how many hours per year were spent equipping members for evangelism in the local church?**

Less than 12 hours a year.

9. **How many hours were spent equipping the members for service within the church?**

300 hours a year.

10. **According to Rick Warren how was Jesus able to attract the large crowds?**

1. He loved them.
2. He met their needs (Matthew 15:30).
3. He taught them in interesting and practical ways (Matthew 13:34; Mark 10:1).

11. **What are three types of growth mentioned in this lesson?**

1. Biological Growth
2. Transfer Growth
3. Conversion Growth.

12. **What are four things to check if your ministry is not growing?**

1. Be sure you are in the vine (John 15:16).
2. Be sure you are preaching to the right people.
3. Be sure you are using the right methods.
4. Be sure you are working hard enough.

LESSON NINE

VISION

1. **What three visions did Isaiah have in Isaiah 6?**

1. Upward Vision (Isaiah 6:1-3).
2. Inward Vision (Isaiah 6:5).
3. Outward Vision (Isaiah 6:8).

2. **What is meant by the bifocal vision of evangelism?**

Nearsighted: Look close by to the needs and the lost around us.

Farsighted: Look beyond ourselves to the world in need and the opportunity to minister globally.

3. **Jesus is coming back! Comment on how the Bible is filled with the promise of His return.**

His coming is closer than it has ever been before (Romans 13:11). The Bible is filled with the promise of His Return.

4. **What did Jesus testify in Revelation 22:20?**

"Surely, I come quickly."

5. **Why do we think it is important for us to have a vision of heaven?**

The word "heaven" is mentioned 582 times in the Bible. It is real, a prepared place for a prepared people.

6. **What are four things that will not be found in heaven?**

1. Tears
2. Sickness
3. Pain
4. Death

7. **What did C. S. Lewis say about the doctrine of hell?**

C. S. Lewis wrote, "There is no doctrine which I would more willingly remove from Christianity than this (hell). I would pay any price to be able to say, 'All will be saved.'"

8. **What are three things we learn from the story in Luke 16:19-31?**

1. The souls of men live forever.
2. There is a heaven to gain and a hell to shun. Both are real.
3. The rich man cared, but he cared too late.

9. **Describe hell.**

Studies show that "hell" is a place of punishment translated "Gehenna," the Greek form of the Hebrew word that means, "the vale of Hinnom"

10. **Describe the valley of Hinnom.**

This was a valley located South of Jerusalem. Here the Canaanites worshiped Baal and the fire-god Molech by sacrificing their children in a fire that burned continuously.

11. **Why did William Booth wish that he could send his recruiter to hell for five minutes?**

"That would do more than anything else to prepare them for a lifetime of compassionate ministry."

12. **What was the secret of Moody's success as an evangelist?**

Moody came to the window with tears in his eyes and said, "I see people going to hell, lost without Jesus Christ."

13. **Which crown is considered the Soul-winners crown?**

The crown of rejoicing is considered to be the soul-winners crown.

14. **What are three things that last for eternity?**

1. God
2. Word of God
3. Souls of men

15. **How do we know that God places great value on a lost soul?**

God places great value on a lost (John 3:16). It was for this reason that Jesus came into the world.

16. **What are three ways that the value of a lost soul can be calculated?**

1. By its nature and origin (Genesis 1:27).
2. By the duration of its existence (Matthew 25:46).
3. By the cost of its redemption (I Peter 1:18-19).

17. **What five visions are needed to help us be effective soul winners?**

1. Vision of Heaven.
2. Vision of Hell.
3. Vision of a Lost and Dying World.
4. Vision of the Lord of the Harvest Saying, "Well done!"
5. Vision of the Value of a Lost, Eternal Soul.

LESSON TEN

BURDEN

1. **What is crying usually a result of?**

1. Sadness (Joel 2:12; Psalm 30:5).
2. Joy
3. Burden (Psalm 126:5-6).

2. **How can we determine the reality of our beliefs?**

"Surely the urgency of our witness will measure and determine the reality of our beliefs."

3. **What did Charles Spurgeon say about sinners that were to be damned?**

Charles Spurgeon expressed that if sinners were to be damned, they should have to leap to hell over our bodies. If they were to perish, they should perish with our arms about their knees. He felt no one should go to hell unwarned or unprayed for.

4. **Give two examples that would show Jesus possessed a burden for souls.**

1. It was because of a burden for a lost soul that Jesus stated that He "must needs to go through Samaria" (John 4:4).
2. It was because of a burden that Jesus said to the little man, 'Zacchaeus, make haste, and come down; for today I must abide at thy house" (Luke 19:5).

5. **What did C. T. Studd say in this lesson?**

C. T. Studd, a missionary who served in China and Africa, said, "Some want to live within the sound of a church or chapel bell. I want to run a rescue shop within a yard of hell."

6. **What did William Booth tell the man who was struggling to see growth in his area of responsibility? Why do you think he said that?**

William Booth sent him this message, "Try tears!" It made the difference. William Carey is considered to be the father of modern missions. He had an immense burden for the lost.

7. **According to Acts 20:24 TLB, what is the work assigned to us?**

"But life is worth nothing unless I use it for doing the work assigned me by the Lord Jesus - the work of telling others the Good News about God's mighty Kindness and love" (Acts 20:24, TLB).

8. **What are five things that the man (quoted by David Holdaway) said he would do if he believed that millions were lost?**

1. I would cast away earthly enjoyments as dross, earthly cares as follies, and earthly thoughts and feelings as vanity.
2. I would take thought for the morrow of eternity alone.
3. I would esteem one soul gained for heaven a life worth suffering.
4. I would go forth to the world and preach to it in season and out of season."
5. I would strive to look upon eternity alone, and on the immortal souls around me, soon to be everlastingly happy or everlastingly miserable.

LESSON ELVEN

WHY EVANGELIZE?

1. **What was the first commandment of Jesus Christ?**

"And Jesus said unto them, come ye after me, and I will make you to become fishers of men" (Mark 1:17).

2. **What was the last commandment of Jesus Christ?**

"But ye shall receive power, after that the Holy Ghost is come upon you: and ye shall be witnesses unto me both in Jerusalem, and in all Judaea, and in Samaria, and unto the Uttermost part of the earth" (Acts 1:8).

3. **Why does the church exist?**

1. To minister to God (relationship with God).
2. To minister to one another (relationship with other Christians).
3. To minister to the world (relationship with those who do not know the Lord Jesus).

4. **How do we populate heaven?**

We populate heaven by our obedience to the command of Christ.

5. **Provide twenty reasons why we should be involved in evangelism.**

1. Because Jesus came to seek and to save the lost (Luke 19:10).
2. Because we truly believe that there is no other way to be saved (Acts 4:12).

3. Because how else shall they hear? (Romans 10:14-15). Vinson Synan once said concerning world evangelization, "If not us, who? If not now, when?"
4. Because Jesus commanded it (Acts 1:8; Matt. 28:19-20; John 20:22; Mark 16:15; Luke 24:47).
5. Because Jesus does not want anyone to perish (2 Peter 3:9; John 3:15-16).
6. Because the gospel is good news. It is only good news when it is shared (Luke 4:18).
7. Because we are the body of Christ (I Corinthians 12:27). Jesus Christ is in you (Colossians 1:27).
8. Because men are lost outside of Jesus Christ. The word lost comes from a root (Romans 3:10; 3:23; 6:23; 5:19; Psalms 51:5).
9. Because men are going to hell (2 Thessalonians 1:8-9) Hell is real. No one should go to hell without a witness (Palms 9:17).
10. Because the gospel is hidden to them that are lost (2 Corinthians 4:3; Luke 11:33). The treasure must be revealed.
11. Because it is the will of God (2 Peter 3:9; Matthew 18:14).
12. Because we know the terror of the Lord (2 Corinthians 5:11).
13. Because there is a better place. Heaven is waiting to be populated. (John 14:1-3; Revelation 21:4).
14. Because Jesus is coming soon (I Thessalonians 4:15-18; John 14:3; Acts 1:11; Hebrews 10:37; Revelation 1:7; Matthew 26:64).
15. Because we cannot help but speak what we have seen and heard (Acts 4:20; 22:15).
16. Because we are in a Spiritual battle for the souls of men (Ephesians 6:12; 2 Corinthians 4:3-4; 10:3-5).
17. Because we do not want the blood of sinners on our hands (Ezekiel 3:17-20; Acts 18:6; 20:26-27).
18. Because he who wins Souls is wise (Proverbs 11:30).
19. Because we understand the value of a human soul (Matthew 16:26; Luke 9:25).
20. Because the love of God is in our hearts (Romans 5:5; Leviticus 19:18; Mark 12:31). His love overflows from our lives. Our love for Him cannot be self-contained (I John 4:7-8; Romans 5:5). We should care enough to reach out. Jesus was moved with compassion (Matthew 9:36). What about you? The Church's main business is soul winning.

6. **What are the two happiest days in a believer's life?**

1. Day he was saved
2. Day you lead someone to Christ

LESSON TWELVE

WHY NOT EVANGELIZE?

1. **What is the heart of evangelism?**

The heart of evangelism is sharing the story of Christ, the good news of how God took upon Himself the sin of the human race so that all who believe in him might be saved (Acts 4:10-12).

2. **What kinds of fear might one experience when wanting to get involved in evangelism?**

1. Fear of rejection
2. Fear of embarrassment
3. Fear of failure

3. **Explain how evangelism is something that God does.**

"Evangelism is something God does; we are only instruments He uses ... God is always there first." We mere sow the seed; God evangelizes. He prepares the heart for the seed to be planted. Evangelism is God working.

4. **How can we counteract fear in our lives?**

We need t have confidence in God, trusting He will destroy fear. It is better to fear God than man (2 Corinthians 5:11).

5. **Give ten reasons why people do not get involved in evangelism.**

1. Fear
2. Shyness (introverted) and inferiority complex).
3. Unbelief
4. Ashamed of the gospel.
5. Lukewarm in relationship with God.
6. Out of touch with the heavenly Father's heart.
7. Procrastination.
8. Disobedience.
9. Laziness.
10. Sin and carnality in the life of the believer.

6. **How does John have all the ingredients of New Testament evangelism?**

A vessel to preach
 A people in need of salvation: people of Nineveh.
 The great Commission
 The Commission executed

7. **Why are some churches distracted from evangelism?**

1. Church problems. Do not focus on problems. Focus on Souls.
2. Lack of finances.
3. Lack of manpower.
4. Lack of proper priorities and lore burden.

8. **George Verwer claims that some will not get involved in evangelism until what happens?**

George Verwer, founder of Operation Mobilization Predicts that the world will never be reached with the gospel unless Christians show greater commitment to God.

9. **What is fear?**

Charles Stanley in success God's Way says, "Fear is the uneasy feeling that we are inadequate. It is an alarm that goes off when we feel threatened or suddenly feel in capable.

10. **How do we know that Jesus possessed a burden?**

He was moved with compassion (meaning: "to suffer with") when He saw the multitude (Matthew 9:36).

He had a burden (John 4:34-35).

He had a vision (Luke 19:10; Matthew 16:18).

He wept (John 11:35).

He died - accepted His responsibility. (Read I John 3:16).

LESSON THIRTEEN

WHERE TO EVANGELIZE?

1. **Why should we start to share Christ close to home?**

We first share the truth where we are and with those closest to us (our area of influence).

2. **Where should we evangelize?**

Everywhere. Anywhere.

3. **Where does over fifty percent of the world's population live?**

Over fifty percent of the world's population lives in cities.

4. **Why did Paul chose cities as the place to plant churches?**

These cities were strategically located on major trade routes. This helped to speed up the spreading of the gospel.

5. **Why does Jerry Richardson feel that it is necessary to train men to reach cities?**

More and more of the population are no longer in villages, but in large metropolitan cities.

6. **How many villages in Ghana are still without a protestant church of any kind?**

Ghana alone has nearly 15,000 villages without a protestant church.

7. **According to Luke 14:21-23, where should we be conducting evangelism?**

Streets	-	Inner city
Lanes	-	Residential areas
Poor	-	Homeless, poverty-stricken
Maimed	-	Hospitals, sick
Halt	-	Elderly
Blind	-	Handicapped
Highways	-	Neighboring areas
Hedges	-	Countryside, villages

8. **What does the 10/40 Window mean?**

The majority of unreached people in our world live in a rectangular-shaped window referred to as the 10/40 Window or the Resistant Belt. The window extends from West Africa to East Asia, from ten degrees north to forty degrees north of the equator.

9. **What does the 4/14 Window mean?**

Gerry Dueck of the Children's Mission Resource Center believes that reaching children is the key to reaching the 10/40 Window. He calls them the 4/14 Window because 86% of people who become Christians do so between the ages of 4 and 14.

10. **What does the 15/45 Window mean?**

One of the largest unreached people groups in the world is in the 15/45 Window. These are the people infected with HIV/AIDS, most often between the ages of 15 and 45.

11. **How many people live within the 10/40 Window?**

Two-thirds of the world's population lives in this area (four billion people).

12. **Why is it considered to be the Resistant Belt?**

The stronghold of Satan is within the Resistant Belt.

13. **Where do most highly effective churches place their evangelistic emphasis and resources? Why?**

They devote most of their evangelistic resources to reaching kids. Research shows that majorities of people who accept Christ as their savior do so before the age of eighteen—nearly two out of three believers.

14. **What is the fastest growing religion in the world?**

Ouch!

15. **What are you going to do about this statistic?**

We must "go" and establish churches if we expect to evangelize the lost world. Taking the "whole gospel to the whole world" is the task of the entire church.

16. **Reinhardt Bonnke claims that the apostolic ministry can be summarized in one word. What is it?**

'Go!'

17. **When will God do for us what He did for the apostles?**

God will do for us what He did for the apostles if we do for God what the apostles did, because God never changes.

LESSON FOURTEEN

WHEN TO EVANGELIZE?

1. **Provide five ways people show they are ready to hear and obey the gospel.**

1. They enjoy being with Christian friends.
2. Their religious background and experience stops being a hindrance to them accepting truth.
3. They have responded positively to seed planting attempts by friends.
4. They become aware that the gospel may contain solutions to their problems
5. They are curious about spiritual things.
6. They are willing to talk about their spiritual journey.
7. They include you in their activities.
8. They are willing to attend some harvest event.

2. **What principles could farmers tell us concerning the harvest?**
1. Everyone can be involved in the harvest work.
 2. Different seeds grow at varying speeds. Some take longer than others.
 3. There are seasons for planting and harvesting. If you do not reap in time, the harvest will be lost.
 4. Plant when the soil is fertile.
 5. The harvest varies according to the climate involved.
3. **According to the message, when is the best time for us to do a work for God? Why?**
- "We need to be energetically at work for the one who sent me here working while the sun shines. When night falls, the workday is over."
4. **During times of harvest where did the farmer and his family move? Why?**
- In Bible times families moved into the fields until the harvest was over. It was important business. Time wasted meant the crop would be wasted.
5. **What are fifteen things that can be done to be a witness to resistant people?**
1. Build intentional friendships and relationships.
 2. Do not argue with the person over religious differences.
 3. Pray that God will draw them to Himself (John 6:44).
 4. Pray that God will remove their spiritual blindness (2 Corinthians 4:3-4).
 5. Pray that God will make their hearts receptive (John 16:8-13).
 6. Pray for the opportunity to witness (Colossians 4:3-5).
 7. Show them that you care by treating them with respect and as a friend.
 8. Invite them to your home or to a fun church event.
 9. Go out of your way to express your love for them.
 10. Accept people as they are, trusting God to make them what they need to become.
 11. Be ready to share the Word and your testimony. Do not get side tracked talking about nonessential things.
 12. Be patient.
 13. Use crisis situations in their lives to show them how they need God.
 14. Identify when the person is eager to hear about the gospel and respond accordingly.
 15. Take advantage of divine appointments and opportunities that God brings across your paths. Look for the open door of opportunity.
6. **According to C. Peter Wagner, what are two indicators of receptivity?**
1. C. Peter Wagner is strategies for Church Growth teaches that the first indicator of receptivity is where churches are growing.
 2. The second indicator is where people are changing.
7. **What happens as people encounter problems and stress?**
- As people encounter problems and stress, the receptivity level increases.
8. **What three groups did Paul meet in the synagogues?**
1. Jews
 2. Proselytes (converts)

3. God-fearers

9. **Which group was the most receptive?**

The God fearers

10. **What is meant by "worthy" people?**

This term speaks of people that were ready to embrace the message of salvation.

11. **What was shaking the dust off feet a sign of?**

This meant (to the Jews) that they would have no further association with the people of that village.

12. **What can cause a person or people to move from being resistant to receptive?**

As circumstances change, even resistance people become receptive to truth.

LESSON FIFTEEN

WHICH TOOLS TO USE?

1. **What should you do when you find that the evangelism method you are using does not work?**

If one method does not work, try another one.

2. **What did Dick Eastman say concerning God's plans?**

Dick Eastman in *Beyond Imagination* relates, "Early in my ministry, a wise colleague and mentor told me, Dick, God's plans are always incredibly simple and unusually inexpensive.

3. **Comment on how it is deceiving to think that all kinds of equipment are needed before evangelism can take place.**

Modern equipment (tents, microphones, P.A. Systems, elaborate lighting and musical equipment) is not necessary for New Testament evangelism. These things can be used when they are available. G. Randy Adams says, "God does not anoint these instruments. He anoints people who go, preach, teach, and do ... I fear that, at times, people wait for these things thinking without them they cannot be effective in evangelism.

4. **What is the best approach to evangelism? Explain.**

The International Bible Society recently ran an advertisement that stated, "The best approach to evangelism is the one that's uniquely your own." (*Discipleship Journal*) The best method for evangelism would be the method needed at the moment. A key to effective evangelism is to find the point in an individual's life where the gospel becomes good news, and then tailor the method or presentation to fit the need.

5. **What was special about the children of Issachar?**

The children of Issachar had an understanding of the times and the methods required to meet the needs. They were in touch with their times.

6. **What are the difference between principles and methods?**

Principles: They do not change from age to age. If they are of God, they are transcultural (for all cultures). They work in advanced society and in primitive cultures. They apply to all people, everywhere, in all situations, and throughout all time.

Methods: They work because principles are behind them. They are built on basic principles. They are changing local applications of the unchanging universal principles. They change according to culture, location, circumstances and time.

7. Why should a variety of evangelism methods be used?

Personal Evangelism (Acts 8)

Mass Evangelism (Acts 13:14-41; 17:17, 22-23)

Preaching (Acts 2:14-39)

Teaching

Witnessing (Acts 26:1-23)

House-to-House Evangelism (Acts 2:46; 20:20)

Cell Groups

Urban (city) Evangelism

Rural (village) Evangelism

Power Evangelism

Prayer Evangelism

8. Comment on Paul's evangelism style used in I Corinthians 9:19-22.

Jim Amy in his course *The Internet and Evangelism 101* teaches that Paul was not afraid to use "all possible means" to bring people to Christ. "Whatever it took, Paul was willing to adapt his methods, his style, his techniques as long as it would reach men and women with the saving gospel of Jesus Christ."