

ANSWER KEY



Evangelism I

International Alpha Bible Course
by Ralph Vincent Reynolds

Name: _____ Date: _____

Self Help Test: Evangelism I

Lesson One

1. Write a definition of *evangelism*.

Evangelism is a presentation of Jesus Christ as Savior and Lord. Evangelism is a definite, specific ministry which is a very important and essential part of the work of the church. Jesus Christ ordained that His church would grow and that the kingdom of God would increase through the ministry of evangelism.

2. What is the office and ministry of an evangelist?

"Evangelists" is listed in the middle of the *five-fold ministry* given to the church (Ephesians 4:11). Possibly, one of the best examples that we find in the Bible of an evangelist is Philip. This man was one of the original seven deacons (Acts 21:8). As we read the story of the ministry of Philip as given in the eighth chapter of Acts, we can readily understand why he is called an evangelist. His ministry of preaching the gospel in Samaria and to the Ethiopian eunuch is an outstanding example of soul-winning.

3. What is the evangelist's message?

The evangelist's message is the gospel message, the message of "Good News," and "Glad Tidings." It is the message that Jesus saves. It is the message that salvation is for the "Whosoever Will." The evangelist's message is the greatest and most glorious that man can utter. There is no greater message than that proclaimed by the evangelist.

4. What was the result of the ministry of evangelism at Athens?

We see this result following the evangelistic ministry of the apostle Paul at Athens. There was this result: (a) rejection; (b) procrastination; (c) acceptance and faith.

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Lesson Two

1. Give three occasions where the Great Commission was given.
 - a. While the disciples sat at meat in Jerusalem: Mark 16:14-18, John 20:22-23.
 - b. In a mountain in Galilee: Matthew 28:18-20
 - c. On the Mount of Olives just before His Ascension: Luke 24:45-51; Acts 1:6-9

2. Give the five commands given in the Great Commission.
 - a. The church was commanded to go. "Go ye into all the world" (Mark 16: 15).
 - b. The church was commanded to preach the gospel.
"Preach the gospel to every creature" (Mark 16:15).
 - c. The church was commanded to teach all nations. "Go ye therefore, and teach all nations" (Matthew 28:19).
 - d. The church was commanded to baptize in the name.
"Baptizing them in the name of the Father, and of the Son, and of the Ho-ly Ghost" (Matthew 28:19).
 - e. The church was commanded to observe all things.
"Teaching them to observe all things whatsoever I have commanded you" (Matthew 28:20).

3. State clearly the evangelist's Authority to go into a new area to evangelize.
The evangelist has all the authority he needs to enter this new field with the gospel message. The evangelist's authority may be stated and summed up in two words:
"lost souls!"

4. What does it mean to be Christ's ambassador?
The apostle Paul recognized this when he called himself an ambassador for Christ.
He acted in Christ's stead.

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Lesson Three

1. State the ten qualifications of an evangelist given in this study.
 - a. He should have a love for souls.
 - b. He must have a concern for souls.
 - c. He must be a man of vision.
 - d. He must be a man of prayer.
 - e. He must be a dedicated man.
 - f. He must be a man of adaptability.
 - g. He must be a man of great patience.
 - h. He must possess a great knowledge of the Word.
 - i. He must be a man of wisdom.
 - j. He must be a man of uncation.
2. What does each of the following Scriptures teach regarding the evangelist's qualifications?
 - a. Proverbs 11:30
"The fruit of the righteous is a tree of life; and he that winneth souls is wise."
The soulwinner must be a student of human nature. He must understand how to talk to people and to communicate.
 - b. II Timothy 2:15
"A workman that needeth not to be ashamed, rightly dividing the word of truth." The Word of God is the tool that the evangelist uses to win men and women to Jesus Christ. God's Word is the source of faith, and it also is the Seed that must be sown in hearts
 - c. Isaiah 66:8
"As soon as Zion travailed, she brought forth her children." Souls are born into the kingdom as the result. of travailing prayer. God has ordained that only through a praying ministry would souls be won.
 - d. James 5:7
"Behold, the husbandman waiteth for the precious fruit of the earth, and hath long patience for it." One of the greatest qualities of the evangelist is that of patience. The Lord has this quality and refers to Himself as the husbandman.

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Lesson Four

Place the correct word in each blank.

Nationality	paternalism	things
fornication	confidence	communicate
barriers	identification	prejudice
communication		

1. It takes time to build CONFIDENCE.
2. All PATERNALISM must go.
3. IDENTIFICATION is not conformity.
4. Before we can convey the gospel, we must COMMUNICATE with him.
5. I am made all THINGS to all men (I Corinthians 9:22).
6. Everywhere men have erected BARRIERS which separate them.
7. There must be no PREJUDICE in the heart of the evangelist.
8. Identification and COMMUNICATION are essential.
9. The soulwinner should be able to reach a man of any class and NATIONALITY.
10. You do not have to commit FORNICATION to win the harlot.

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Lesson Five

1. Without looking at your notes, write in full fifteen principles to be remembered in soul winning.

1. Winning souls is not necessarily winning arguments.
2. The motive of the soulwinner must be pure.
3. The soulwinner must be fully persuaded that the two main agents in winning souls are the Holy Spirit and God's Word.
4. The soulwinner must be fully persuaded that a soul outside of Jesus Christ is a lost soul.
5. The soulwinner must have had a personal experience himself which all the power of darkness cannot cause him to doubt.
6. The condition of the soulwinner's heart is very important.
7. He should be careful about his own personal appearance.
8. He should wear a smile and be cheerful.
9. the approach is very important.
10. Remember you are not winning a convert to the United Pentecostal Church you are preaching Jesus Christ.
11. The soulwinner should use God's Word to show that outside of Jesus Christ the soul is lost.
12. The soulwinner should use God's Word to show men just what Jesus did for them at Calvary and what God offers them.
13. The soulwinner should use God's Word to show what man must do to receive what God has provided them.
14. The Bible should be used to answer problems and remove difficulties that stand in the way of the convert accepting Christ and praying through.
15. The soulwinner must be courteous, polite, patient, and yet frank.

16. One should never lose his temper, for often patience in face of abuse, sarcasm, or anger may win the soul
17. One should press for a decision.
18. After water baptism has been administered, then be certain that the convert has been instructed just how to yield and believe God, and to receive the Holy Spirit.
19. The soulwinner's burden and work do not end with the convert being born of the Spirit. He must be instructed in a life of faithfulness and holiness.
20. The soulwinner should never be in a hurry. Remember you are working for eternity.

2. Write a paragraph on the importance of soulwinning.

There is nothing as important as soul winning. One man had spent his life in the ministry. When he was on his death bed, he was asked by a friend, "What is the greatest of all things?" The dying preacher replied, "It is not theology; it is not controversy; it is to save souls." Soulwinning is important and may be won anywhere. Wherever there are people, a soulwinner may fish for souls.

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Lesson Six

1. State three wrong goals for the gospel service.
 - a. To build a great name for the evangelist
 - b. To have a big report of many filled with the Holy Ghost
 - c. To pack out the auditorium with crowds

2. State three correct goals for the gospel service.
 - a. To life up and exalt Jesus Christ
 - b. To attract the unsaved man or woman to the service
 - c. To keep the theme of the service relevant to the sinner
 - d. To hold the sinner's interest and keep him attending night after night
 - e. To bring the sinner under conviction
 - f. To bring the sinner to a place of decision
 - g. To see the new convert baptized in the name of Jesus
 - h. To see him pray through to a Holy Ghost experience and receive the Holy Ghost
 - i. To allow the Holy Spirit to fully direct the meeting
 - j. To solidly build upon the Word so that after the revival crusade is finished, the local church will be stronger

3. State five principles to be remembered in conducting a gospel service.
 - a. No two services should be exactly alike.
 - b. The service should be bright, cheerful, with plenty of good music and singing.
 - c. Everyone should be encouraged to participate.
 - d. Provisions should be made for: Prayer for the sick, ministry to the children present, and testimony service – not to fill time but to glorify the Lord.
 - e. Emphasis should be placed upon: worship, praying with seekers for the Holy Spirit.
 - f. The service must be a lively one but wholly led by the Holy Ghost.
 - g. The service should not drag on and on but be dismissed at the top note of blessing.
 - h. The entire gospel service should be planned to work towards a great climax, that of the altar call and altar service.

4. Write a paragraph on the evangelist's preparation for a gospel service.

To have a successful gospel service, there must be united team working among all the workers. Evangelist, pastor, ushers, altar workers, organist, musicians, and choir must all work in perfect harmony towards reaching the common objective, the salvation of souls. This will call for careful and prayerful planning and full co-operation upon the part of everyone. In many cases a meeting of all the workers before the revival effort begins would assist a great deal.

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Lesson Seven

1. Write a paragraph comparing the merits of a prayer room with that of the church altar.

The prayer room has merit in that it removes the noise of the praying away from the unsaved visitor. It also leaves the unsaved behind in the auditorium where they can be dismissed and the evangelist may have the opportunity to shake their hands, invite them back, and to further deal with their souls.

2. Give four points to remember in conducting an altar service.

a. There must not be any familiarity. Hands off is a good policy to remember. There is a definite ministry of the laying on of hands, but this is not just for everyone. There are times when the worker will put his arm around the seeker, place his hand upon his head, etc., but this must be done by the right person at the right time.

b. Remember that it is the Lord who grants repentance, and it is the Lord who fills with the Holy Ghost. It is impossible to shake the Holy Ghost into people.

c. Two or three earnest workers with one seeker are sufficient. A crowd can confuse more than help the seeker.

3. Write a paragraph on the subject: "Praying Men and Women Through" Everyone is anxious to see the seeker receive the Holy Ghost, but there must not be any superficial surface experience. True repentance and saving faith cannot be hurried. Much harm can be done by a premature haste. It is like trying to bring on the birth of a baby premature before time, or helping a chicken out of the egg before time. *There is no substitute for praying through.*

4. Explain just how you would approach and deal with a stranger at the altar. If the seeker is a sinner at the altar for the very first time and has had no experience with God, then the worker should ask him whether he understands the plan of salvation and proceed to explain carefully. This he may do by using the Bible. He should open the Bible and allow the seeker to read for himself.

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Lesson Eight

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1. How should an evangelist dress?

His appearance must exalt Jesus Christ. One of the ways of doing this is to dress in an attractive manner but in a way that no undue attention will be drawn to his clothes.

2. How should an evangelist handle his finances?

The evangelist should keep out of debt as much as possible. How can he travel from church to church with faith in God to supply his needs if he is burdened down with debt?

3. With the thought in mind that the evangelist is not in a church to meddle, state four things he must *not* do.

- a. He must not listen to criticism of the pastor.
- b. He must not interfere in the affairs of the church.
- c. He must not accept invitations to visit saints without permission.
- d. He must not carry news and gossip to the next church.

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Lesson Nine

1. How may an evangelist get sufficient exercise?

There is one healthy exercise that is always available. No matter where he is conducting revival crusades, he can always go for long walks. A one-hour walk first thing in the morning will do much towards keeping him well and fit physically. In one hour he will be able to walk three miles without undue exertion. He might try jogging the last half mile.

2. How may an evangelist remember names of those he meets?

A good way is to always repeat the name. If the name is a strange name, inquire how it is spelled. This all helps to fix the name in your mind. After meeting several people write this list of names in a notebook and review them. While sitting on the platform, study the congregation and see how many names you can remember

3. How may an evangelist show appreciation for hospitality?

A good way to show appreciation is to mail back a "Thank You" card. This is an excellent habit to have and everyone can do it.

4. Why is the prayer life so important to the evangelist?

a. He will be able to hear from God and know God's will for the service. He will know what God has decided concerning his message and how the service should be directed.

b. God will be able to reveal to him the special needs of the local assembly.

c. Upon his knees he will receive love and compassion for those to whom he will be ministering.

d. As he waits upon God he will receive the anointing and unction which is so essential, and without which all will be in vain.

e. He will be setting a good example before the pastor and the entire church.

5. Make out a suggested daily schedule.

A suggestive timetable is given here:

7:00 AM	Rising
7:00 – 7:30 AM	Dressing and tidying room
7:30 – 8:30 AM	Walk
8:30 – 9:00 AM	Breakfast
9:00 – 10:00 AM	Prayer and Devotion
10:00 AM – 12:30 PM	Study and Preparation
12:30 – 1:00 PM	Relaxation
1:00 – 1:30 PM	Lunch
1:30 – 2:30 PM	Rest
2:30 – 5:00 PM	Visitation with pastor or studying
5:00 – 6:00 PM	Dinner

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Lesson Ten

Without referring to the notes, state ten things that the soulwinner should do.

- a. Believe God's promise of wisdom (James 1:8).
- b. Claim deliverance from the fear of man (Psalm 34:4).
- c. Keep your eyes open for opportunities to witness. We are surrounded by opportunities.
- d. Purpose to win ONE soul.
- e. As far as possible, choose persons of your own sex.
- f. As far as possible, choose persons of your own age.
- g. As far as possible, deal with the person alone, not in a group.
- h. Place your reliance not in yourself, but in the Holy Spirit and the Word of God. Self confidence hinders, but one needs the boldness that God imparts (Acts 4:31).
- i. Be courteous. One can be polite and yet at the same time frank.
- j. Be in earnest.
- k. Always keep sweet and patient even when meeting up with abuse.
- l. Have the person with whom you are dealing read the Bible himself.
- m. Allow no one to interrupt you when dealing with a soul.
- n. Be tactful, faithful, and interested; do not compromise.
- o. Help young converts in development of Christian living.

2. State ten pointers to remember in soulwinning.

- a. Do not compete with any other church group. We are not in church competition business. The best way is to go into a city and preach the gospel, ignoring the church groups that are already established. When a preacher begins to knock some other church, he immediately closes the door to reaching the hearts of many people. Traditions die hard. When a person takes a stand to defend a cause, even though it be a lost cause, he has committed himself, and no one likes to lose face. Therefore, avoid placing men and women in this unhappy position.
- b. Do not attempt to build a work for yourself or around your own personality. Your own personal interest must be laid to one side. Remember that the corn of wheat must fall into the ground and die before it can spring up and bring forth fruit.
- c. Do not try to vindicate yourself or to permit yourself to be made an issue. Keep yourself aloof from all issues so that the question is, "What shall I do then

with Jesus?" not, "What shall I do with the preacher?" Remember that God can fight your battles and vindicate you in the right far better than what you can ever do yourself. Let God fight your battles for you.

d. Do not try to drive people. Most people rebel at being driven. You cannot force and compel people to make decisions for Christ. They must be led. Many people are very desirous of finding a strong leader, and when he is found, they will willingly follow. But they refuse to be driven.

e. As far as possible, avoid arguments. Remember that he who is convinced against his will is of the same opinion still. The soulwinner is not out to win arguments. It is his business to win souls. You may win the argument but lose the soul. It really is immaterial who wins the argument as long as a soul is won for Christ.

f. Do not set an unattainable goal. We must keep our goals realistic. Keep your goals within reach and when you reach them, then you are encouraged, and those who work with you are willing and ready to set a higher goal. However, when a goal is unrealistic

and is set too high, discouragement and a sense of defeat follows.

g. Have a great love for the soul with whom you are dealing. There is no substitute for love. This is the greatest force that you have in winning a soul.

h. Preach the Word. It is impossible to lead a soul to Jesus Christ without using the Word of God. The personal evangelist must have God's Word on his finger tips and be able to use it freely.

i. Go where the people are. This is done most effectively through systematic visitation. The best place to reach a soul is in his own home. A soulwinner will never neglect this ministry.

j. Have great patience. Do not be weary in well doing for in due season you shall reap if you faint not. It takes great patience to become a fisher of men. The impetuous, impatient man will never become a great soulwinner.

k. Believe God. The struggle for souls is greatly a battle of faith. When we go out to witness, whether it be out on the street corner or house to house canvassing, we must believe God, and have faith that there will be fruit from our ministry. If we doubt God we are defeated before we begin.

l. Emphasize Bible teaching. Even as the Word of God may be sown in the heart of an individual before he can be brought to the Lord, even so the new born babe in Christ must be taught and fed upon the Word of God. It is Bible teaching that will build a strong church. It is the knowledge of God's Word that will build a healthy strong Christian.

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Lesson Eleven

1. Write a paragraph on the importance of child evangelism,

Paragraph should include this information:

- a. Many children die the same as adults. In fact, although life expectancy is getting longer, yet only a small percentage reach old age. Out of 100,000 children at the age of three years, only 59,000 are alive at 50 years of age or a little more than one half.
- b. As a rule, children are more easily led to Christ than adults.
- c. They are more likely to stay converted than those converted later in life.
- d. They make better Christians since they do not have so much to unlearn.
- e. Their lives are before them; they may devote their entire lives in the service of the Lord. An elderly person may be saved, but he has nothing to offer the Lord except a wasted life.

2. How old must a child be before he may be saved?

A child may be saved as soon as he reaches the "age of accountability." This is the age when he understands right from wrong, when he receives the knowledge of sin, and is old enough to accept Jesus Christ as a personal Savior.

3. State the qualifications of a child evangelist.

- a. He must be filled with the Holy Ghost.
- b. He must love children.
- c. He must know God's Word.
- d. He must be able to identify himself with children.

4. How may child evangelism be conducted in the Sunday school?

The Sunday school is the Bible school of the church, the educational department. However, this does not stop it from being evangelistic in nature. The goal of the Sunday school should be to win every child for the Lord. Children should be accepting Christ in almost every class session. There is no reason why children cannot receive the Holy Ghost right in the Sunday school classroom.

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Lesson Twelve

1. Give three points to remember in conducting gospel services for children.
 - a. The attention span of a child is short. Therefore, there must be changes and variety in any type of service conducted for children. Actually, no lesson, story, or activity should last longer than twenty minutes.
 - b. The child must always grasp and understand what is being said and taught. To minister to a child we must always minister on the child's level.
 - c. Child evangelism is not entertainment, but rather winning souls for Jesus Christ. We must remember that the child is saved in exactly the same manner as the adult — that is by repentance, water baptism in Jesus' name, and the baptism of the Holy Spirit.
2. What are the two main means to save a child's soul?
 - a. God's Word
 - b. Holy Spirit
3. What is the secret in good story telling?

Actually the secret of storytelling is to be able to place yourself into the story as one of the characters. Stories to be effective, must come alive with action. Description must be clear and vivid. There must be excitement and suspense.
4. Give three characteristics of good stories for children.
 - a. Fairly short
 - b. Full of action and excitement
 - c. About people with definite names (Every character should have a name.)
 - d. Animals always create interest
 - e. A great deal of conversation
5. Explain carefully what is meant by visual aids.

Visual aids are great teaching tools. We should remember that a person remembers 80% of what he sees and 20% of what he hears. Pictures, signs, home-made posters, flannelgraph material, films, and slides all make excellent visual aids.