

ANSWER KEY



Evangelism II

International Alpha Bible Course
by Ralph Vincent Reynolds

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson One

1. Define "Pioneer Evangelism."

Pioneer evangelism is taking the gospel message into areas where it is not being preached. Pioneer evangelism is reaching men and women who are living where there is no established church with the message of salvation.

2. Write a paragraph on: "Not every preacher can be a pioneer."

Pioneering calls for the best from the best of preachers. The writer has heard old, experienced ministers confess that they would be unable to pioneer a new church. In fact, men who have pastored for years have admitted that they would not know how to begin to pioneer a new work. The work of pioneering calls for the very best, and even these best of preachers should be certain of the call of God before attempting it.

3. Give six rules to be remembered in pioneering.

1. Do not rail at already established churches. Preach a positive message.
2. Never have a heated argument with anyone. Let us care more about the soul than winning an argument.
3. Purpose in your heart to win one soul at a time.
4. Receive permission from proper authority before holding street services or tent services. Rigidly obey the by-laws of the town.
5. Be familiar with all tracts handed out and be sure they contain the truth.
6. Be patient in reaping. Remember the seed must be sown first.
7. Endeavor to reach all classes. Make no difference between rich or poor.
8. Keep meetings regular and punctual, rain or shine. One interruption may destroy the good accomplished over a period of weeks.
9. Do not neglect the children.
10. As soon as souls are being saved, start a building program. There is no better time to build than in the middle of a revival.

Name: _____ Date: _____

Self Help Test: Evangelism II**Lesson Two**

1. What do we mean by “surveying the field.”?

When an evangelist or missionary receives a burden to take the gospel to a new city, he should begin this work at once. It might be several months before he could move to the field. His actual arrival might be delayed even for a year or two. This should not discourage him in immediately beginning a very important phase of missionary work – that of surveying the field.

2. List five places from which information about a field may be received.

- a. Chamber of Commerce
- b. Tourist Bureaus
- c. Government Agencies
- d. Brochures and Literature
- e. Street Map

3. List ten different kinds of information which might be considered essential.

- 1. Name and addresses of all people who have been contacted
- 2. Churches and established religions
- 3. Radio stations with rates
- 4. Newspapers with subscription rates
- 5. Cost of real estate and rentals
- 6. Available halls that can be rented
- 7. Schools
- 8. Hospitals
- 9. Nationality and customs of the people
- 10. Industry
- 11. Job opportunities and wage levels
- 12. Cost of food and living

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Three

1. How may contact be made in a town before the missionary moves there?

An excellent method available for reaching the field is through announcements, news items and articles published in the local newspaper.

2. Discuss the importance of studying a street map of the city.

The home missionary should prayerfully study the street map of the city, giving special attention to the main arteries of traffic. He should study the city's zoning and building codes. By becoming familiar with these, he can save himself from making some serious mistakes.

3. What is meant by "tentmakers"?

There is a great advantage in entering a new field with a strong band of workers. It is very difficult to conduct revival services without sufficient and suitable help. Musicians, Sunday school teachers, and altar workers are needed from the very beginning.

4. Discuss the importance of tentmakers.

The workers must be able to work harmoniously together in perfect unity under the leadership of the missionary. They also must be dedicated and willing to trust God for His provision.

5. Name five decisions the home missionary must make.

1. Whether or not the missionary will be able to give full time to the new work, trusting God to provide or whether he plans to get a job and go to work
2. Where he plans to live
 - a. Purchase a home
 - b. Rent a home or an apartment
3. The number of workers who will accompany him
4. The choice of and preparation of literature, brochures, tracts
5. What methods will be used in the outreach throughout the community

Name: _____ Date: _____

Self Help Test: Evangelism II**Lesson Four**

Fill in the blanks with the correct word from those listed below.

co-worker	groom	shocked
smile	contacts	bountifully
arguments	introduce	Scriptural
urgency	advantage	anointing
Half-hearted	tract	contact
Television		

1. Keep an accurate record of all CONTACTS.
2. House to house evangelism is certainly SCRIPTURAL.
3. Use literature in abundance, sow BOUNTIFULLY.
4. HALF-HEARTED methods will never prevail in this battle.
5. Read and study every TRACT that you use.
6. Tracts are a point of CONTACT.
7. Dress properly and GROOM yourself carefully.
8. In order to reach souls, you must have the ANNOINTING of the Holy Spirit.
9. You are there to win souls, not to win ARGUMENTS.
10. INTRODUCE yourself at once.
11. It is always best to have a CO-WORKER with you.
12. TELEVISION frequently offers a real problem.
13. Never be SHOCKED by what you see in the home.
14. If you can call their name, you have gained an ADVANTAGE.
15. At all times wear a bright SMILE.
16. The URGENCY of the hour demands that we use all means.

Name: _____ Date: _____

Lesson Five

1. State three things that will influence the police in whether to grant permission for an open air service.
 - a. Whether or not there is a bylaw in the community prohibiting such services
 - b. Whether or not the service will interfere with the flow of traffic
 - c. Whether or not there have been complaints from residents or business-men complaining of noise nuisance or an interference with normal business.
2. Give four things NOT to do in a street service.
 - a. Don't lose your temple.
 - b. Don't become frightened.
 - c. Don't fight back even if you are struck.
 - d. Don't let your meeting be broken up.
3. Give the reason for each:
 - a. Why do you need to store a tent when the canvas is dry?

A tent should never be taken down in the early morning but in the middle of the afternoon when it is dry. If a tent is always rolled and stored when thoroughly dry, and carefully taken care of, it will last for many years.
 - b. Why do you talk in an open air service with the wind at your back?

So that your voice will carry.
 - c. Why do you face the sun in an open air service?

Always place yourself at the disadvantage position as far as the sun is concerned. People will not stand looking into the sun. Therefore, often in order to hold your audience you must take the unpleasant position of facing the sun.
 - d. To begin a street service, why do you place a few of your people on the sidewalk?

They will be decoys to encourage others to come and to join the group.
 - e. Why must the tent be always attended?

Storms arise quickly and may blow the tent down and tear it up if no one is with it. Also, there is constant danger from vandalism. Someone should sleep in the tent, and if possible, the tent should never be left alone.

- f. Why is a block and tackle tent better than a push up one?

One attendant can look after a block and tackle tent with ease, and it can always be quickly lowered in case of a terrible storm.

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Six

1. Why would you discourage the serving of refreshments following a cottage service except on special occasions?

Do not permit the meeting to become just a social gathering. In fact, it is sometimes best to discourage the serving of refreshments following the meeting.

2. When is the proper time to close a cottage service?

Close when interest is high so that they will desire to return.

3. What do you mean by giving yourself exposure in a home missionary field? Discuss methods of doing this.

In many places, you cannot establish a church for the name of Jesus until you are known. You must first break down all suspicion and prejudice before you can gain a listening ear.

Name: _____ Date: _____

Self Help Test: Evangelism II**Lesson Seven**

1. In getting the church started properly, state five things which may be done.
 1. Indoctrinate the new converts in the true apostolic message.
 2. Teach a high standard of biblical holiness.
 3. Instruct the converts to faithful church attendance.
 4. Instruct the converts in tithing and supporting the church.
 5. Get them involved immediately in assuming responsibility.
 6. Put the new converts to work, playing in orchestra, singing special songs, teaching, etc.
 7. Begin immediately to receive missionary offerings.
 8. Have a definite outreach program.
 9. Set the church in order with a membership roll so that the new converts will know that they belong and that this is their new home.
2. In setting a church in order, state five things which must be dealt with.
 1. The name of the assembly
 2. Membership, a list of charter members
 3. Articles of Faith
 4. The manner of appointment or election of church officers
 5. The manner of government for the assembly
 6. The manner in which church property would be held
 7. Affiliation, if any
 8. The time of church business meetings
3. Write a brief paragraph commenting on "The real test of a man's ministry will be after he steps off the scene and another takes his place."

In establishing a new assembly, it is essential that the church be taught and instructed properly right from the beginning. It is very difficult to change a church afterwards, but new converts are readily taught and are willing to follow.

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Eight

1. Name four place where a person may witness.

- a. over the telephone
- b. in the automobile
- c. on the street
- d. in the home
- e. at school
- f. in the office
- g. shop
- f. factory

2. Give five principles to be remembered in personal evangelism.

1. Be fearless and bold. Never be ashamed to witness regarding your salvation. A timid person will not be a soulwinner. The Holy Spirit will give courage and boldness, so yield to the Spirit.
2. Be frank and honest, but yet not rude. Tell the person the truth regarding to your own identity, experience, and the true message of salvation.
3. Keep your goal clearly defined. Your object is to win the soul and to see him saved. It is not to gain another member for the church and another tithe payer; it is not just to win another argument.
4. Never get into an argument if it can be helped. Keep the conversation on the level of an earnest and frank discussion, but never a heated argument. Once it begins to be an argument, find a way to cheerfully terminate the discussion, and make an appointment to resume the discussion on another occasion.
5. Keep to the Word of God. After all, it is not what you think or what he thinks that decides the matter, but rather what does the Bible have to say about the matter.
6. At the beginning try to find a common basis of agreement first. If you can find a place where you can agree with him, it will be so much easier than to go on the places of disagreement without building resentment.
7. Never start in by denouncing the person's religious faith, but rather simply show him a better way. Do not put him into the position of having to lose face. Therefore, never place him in the position of having to defend his religion.

8. Never get upset or show any trace of anger or impatience. When this happens, the soulwinner is immediately defeated and has lost his opportunity. He must keep calm, patient, sweet, and loving.
9. Do not permit the person to monopolize the conversation. During the discussion where it will be most profitable and keep it on the subject of salvation.
10. Hold him to the main issue of accepting Jesus and obeying the gospel. Bring him to the place of decision.
11. Give your own experience. Tell him what Jesus has done for you. Always remember that he who has an experience is never at the mercy of him who only has an argument.

3. Write out a Scripture with reference for dealing with:

- a. "There are too many hypocrites in the way."

Romans 14:12 So then every one of us shall give account of himself to God.

- b. "I cannot give up my evil ways."

Romans 6:23 For the wages of sin is death; but the gift of God is eternal life through Jesus Christ our Lord. John 8:36 If the Son therefore shall make you free, ye shall be free indeed.

- c. "I have tried before but failed."

I John 1:7-10 But if we walk in the light, as he is in the light, we have fellowship one with another, and the blood of Jesus Christ his Son cleanseth us from all sin. If we say that we have no sin, we deceive ourselves, and the truth is not in us. If we confess our sins, he is faithful and just to forgive us our sins, and to cleanse us from all unrighteousness. If we say that we have not sinned, we make him a liar, and his word is not in us.

- d. "I have been wrongfully treated by Christians."

Psalms 103:10 He hath not dealt with us after our sins; nor rewarded us according to our iniquities.

- e. "I must become better before I can become a Christian."

Matthew 9:13 But go ye and learn what that meaneth, I will have mercy, and not sacrifice: for I am not come to call the righteous, but sinners to repentance.

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Nine

1. Write out a Scripture with reference to answer each of these arguments:

a. "I belong to the church."

"Not everyone that saith unto me, Lord, Lord, shall enter into the kingdom of heaven; but he that doeth the will of my Father which is in heaven" (Matthew 7:21).

b. "I will lose my friends."

"If ye were of the world, the world would love his own: but because ye are not of the world, but I have chosen you out of the world, therefore the world hateth you" (John 15:19)

"Know ye not that the friendship of the world is enmity with God? Whosoever therefore will be a friend of the world is the enemy of God" (James 4:4).

c. "I am a moral man; therefore I will be saved."

"For by grace are ye saved through faith; and that not of yourself: it is the gift of God: Not of works, lest any man should boast" (Ephesians. 2:8-9).

d. "I do not wish to be forced into a decision."

"Therefore be ye also ready: for in such an hour as ye think not the Son of man cometh" (Matthew 24:44).

"Seek ye the Lord while he may be found, call ye upon him while he is near" (Isaiah 55:6).

e. "I will wait until I am older."

"I love them that love me; and those that seek me early shall find me" (Proverbs 8:17).

"Boast not thyself of tomorrow; for thou knowest not what a day may bring forth" (Proverbs 27:1).

2. Give five fulfilled prophecies showing the nearness of our Lord's return which affect soul winning.

- | | |
|----------------------|-----------------------------------|
| 1. Jude | A denial of God and the Savior |
| 2. I John 4:3 | A denial of the humanity of Jesus |
| 3. II Peter 2:1 | A denial of the atonement |
| 4. II Timothy 3:1-5 | A denial of godliness |
| 5. II Timothy. 3:1-5 | A denial of sound doctrine |
| 6. Jude 8 | A denial of authority |

7. I Timothy 4:1-3 Apostate professing Christendom
The rise of devil worship and
seducing spirits

3. Tract in detail the steps you would take in teaching a person who believes in the Trinity the apostolic and ones truth.

Our purpose should never be to alienate them but rather to help them. We should try to lead them into the full revelation and truth of the identity of Jesus Christ and the power of His name. Use the great subject of the deity of Jesus and show just why the name of Jesus is so important. Two aspects of the truth that should be dealt with is, water baptism in Jesus' name and the deity of Jesus and the oneness of the Godhead.

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Ten

1. Write out in full the Scriptures you would use in dealing with the following false religions.

- a. Jehovah Witnesses

Behold my hands and my feet, that it is I myself: handle me, and see; for a spirit hath not flesh and bones, as ye see me have. Luke 24:39

Which also said, Ye men of Galilee, why stand ye gazing up into heaven? this same Jesus, which is taken up from you into heaven, shall so come in like manner as ye have seen him go into heaven. Acts 1:11

And without controversy great is the mystery of godliness: God was manifest in the flesh, justified in the Spirit, seen of angels, preached unto the Gentiles, believed on in the world, received up into glory. I Timothy 3:16

- b. Jews

13 And, behold, the Lord stood above it, and said, I am the Lord God of Abraham thy father, and the God of Isaac: the land whereon thou liest, to thee will I give it, and to thy seed;

14 And thy seed shall be as the dust of the earth, and thou shalt spread abroad to the west, and to the east, and to the north, and to the south: and in thee and in thy seed shall all the families of the earth be blessed. Genesis 28:13-14

- c. Unitarians

All things are delivered unto me of my Father: and no man knoweth the Son, but the Father; neither knoweth any man the Father, save the Son, and he to whomsoever the Son will reveal him. Matthew 11:27

Jesus saith unto him, I am the way, the truth, and the life: no man cometh unto the Father, but by me. John 14:6

2. Write a short paragraph explaining why a personal testimony of an experience with God is so important in soul winning.

Immediately tell him about your experience with God and what the Lord did for you. Dwell on exactly what God did in your life and the real experience with Jesus Christ. Here is demonstrated in reality the fact that a person with an experience is never at the mercy of one who only has an argument.

3. Trace step by step how you would deal with a sincere

Roman Catholic.

1. Try to direct conversation on Jesus as much as possible.
2. Stress the possibility and joy of being assured of salvation and knowing the forgiveness of sins.
3. Never seek to defend Protestantism.
4. Do not dwell on the sins of the Roman clergy.
5. Do not argue whether Peter was the first pope of Rome.
6. Avoid appealing to history.

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Eleven

1. Name the cult that believes the following falsehoods.

- a. Spirit being all, nothing is matter.

CHRISTIAN SCIENCE

- b. Worshiping on Sunday is the mark of the beast.

SEVENTH DAY ADVENTISM

- c. Jesus had some wives when He was on earth.

MORMONISM

- d. All men will finally be saved.

UNIVERSALISTS

- e. Jesus is not the Christ and Savior.

CHRISTIAN SCIENCE

2. Explain the meaning of:

- a. I Timothy 2:4

“Who will have all men to be saved, and to come unto the knowledge of the truth.” The knowledge of truth is for everyone that comes in contact with knowing Christ.

- b. I Corinthians 15:22

“For as in Adam all die, even so in Christ shall all be made alive” (I Corinthians 15:22). In this verse the key words are “in Adam” and “in Christ.” We all died because we were all “in Adam;” likewise, all in “Christ” shall be made alive.

3. Trace how you would deal with a Seventh Day Adventist.

In dealing with the Seventh Day Adventism, do not try to prove that Sunday was substituted for the Sabbath. You will have more success by showing that: The Sabbath was a type; Jesus was the anti-type. The Sabbath was a shadow; Jesus is the body (Colossians 2:16).

4. In dealing with a Mormon, what verse would you look up in

the Book of Mormon

“Except ye be baptized in the name of Jesus Christ ye shall be damned.” In dealing with them look up this reference and insist upon them being baptized in the name of Jesus.

Name: _____ Date: _____

Self Help Test: Evangelism II

Lesson Twelve

1. Define "indigenous church."

Is a national church self-supporting, self-propagating, and self-governing as much as possible.

2. Why is it important to establish church in the centers of populations, parish and market towns, etc.?

The importance of establishing a church in the center of populations because it is where country people gather regularly to market their produce and to do their business. If there are schools and hospitals in the country, they will be located here. A church here preaching the truth will soon reach hundreds who in turn carry the message back over the mountains and through the interior themselves.

3. Why is a training center important?

A working center should be started in a densely populated area. This will gradually develop into a training center where national ministers may be trained and from, which they may be sent out to evangelize the entire country.

4. How may a missionary prepare himself for the mission field?

A prospective missionary should begin at once to prepare himself for his great mission. He must receive the same training and preparation for the ministry that any other minister at home would receive. He must be proven as a true man of God and a successful minister. He will soon find that a Bible school is essential and much of his time will be taken up with Bible schoolwork, training prospective ministers and leaving much of the pastoral and evangelistic work to them.